



Term Life

Underwritten by Boston Mutual

Protect your family if something happens to you. Ensure that your family can pay the bills without your income by investing in a term life insurance policy. SEANC offers a term life insurance plan underwritten by Boston Mutual.

Members can choose coverage amounts from \$10,000 up to a maximum \$500,000. Guaranteed coverage up to \$150,000 is available in the first 180 days of SEANC membership. Dependent coverage is available for your spouse up to \$25,000. Your children are eligible for coverage up to \$10,000 at a cost of only \$6.75 per month. This brochure is intended only to provide a summary of available coverage.

Coverage Options

Employee and Spouse

- Up to a maximum of \$500,000 in coverage
- Guaranteed coverage up to \$150,000 is available in the first 180 of SEANC membership
- Spouses may be insured for up to \$25,000
- Your spouse under the age of 70 is eligible

Children

- Dependent coverage is available for your spouse for \$10,000
- Insurance is available for unmarried dependent children age 14 days through age 19 (to age 25 if full-time student)
- Handicapped children over the age 19 are eligible
- Cover your children for \$10,000 at a cost of only \$6.75 per month

Monthly Member Rates and Sample Monthly Premium Costs

| Member Age | \$10,000 | \$20,000 | \$50,000 | \$100,000 | \$150,000 |
|------------|----------|----------|----------|-----------|-----------|
| <24 | \$0.52 | \$1.04 | \$2.60 | \$5.20 | \$7.80 |
| 25-29 | \$0.63 | \$1.26 | \$3.15 | \$6.30 | \$9.45 |
| 30-34 | \$0.81 | \$1.62 | \$4.05 | \$8.10 | \$12.15 |
| 35-39 | \$1.27 | \$2.54 | \$6.35 | \$12.70 | \$19.05 |
| 40-44 | \$1.96 | \$3.92 | \$9.80 | \$19.60 | \$29.40 |
| 45-49 | \$2.99 | \$5.98 | \$14.95 | \$29.90 | \$44.85 |
| 50-54 | \$5.06 | \$10.12 | \$25.30 | \$50.60 | \$75.90 |
| 55-59 | \$8.74 | \$17.48 | \$43.70 | \$87.40 | \$131.10 |
| 60-64 | \$12.65 | \$25.30 | \$63.25 | \$126.50 | \$189.75 |
| 65-69 | \$21.28 | \$42.56 | \$106.40 | \$212.80 | \$319.20 |
| 70-74 | \$60.61 | \$121.22 | \$303.05 | \$606.10 | \$909.15 |

Whole Life vs Term Life INSURANCE

What's the difference?

| | TERM | WHOLE |
|------------|--|---|
| COVERAGE | Provides coverage for a specific amount of time. | Provides lifelong coverage. |
| COST | Provides the most affordable coverage. | Costs more than term life insurance. |
| PREMIUMS | Your premium can fluctuate based on age or a reduction schedule. | Your premium remains the same for your entire life. |
| CASH VALUE | The policy provides no cash value but offers a lower premium. Often provides protection for specific times of need, such as mortgage or a child's college tuition. | Has a tax-deferred cash value that grows over the life of the policy, meaning you won't have to pay taxes on the gains while they are accumulating. Cash value can be borrowed against the policy if needed for any reason. If you don't repay the policy loans with interest, you will reduce your benefit. |
| PAYOUT | Payout happens only if you pass away while you're covered. Otherwise, the payout ends when the term expires. | Payout happens when you pass away, or when it matures —typically at age 95 or older. |
| GUARANTEE | The benefit is guaranteed over a specific term. | The benefit is guaranteed over your lifetime. |



Permanent/Whole Life

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Permanent life insurance ensures you and your family are protected for the life of the policy. This coverage offers guaranteed cash value that can grow over the years. The plan will remain in force as long as premiums continue to be paid, and your premiums cannot be increased.

Eligible members may purchase coverage for themselves, spouse, unmarried dependent children through age 25 and grandchildren to age 15. This brochure is intended only to provide a summary of available coverage.

Coverage Options

Employee and Spouse

- Up to a maximum of \$200,000 in coverage
- Eligible to enroll up to age 72
- Monthly deductions range from \$8.67-\$130.00 per month for employees age 18-72
- Monthly deductions range from \$8.67-\$65.00 per month for spouses

Children

- Coverages range from \$1,000-\$25,000 in unit increments of \$1,000
- Insurance is also available for unmarried dependent children age 15 days through age 25
- Grandchildren are eligible from age 15 days to age 15
- The amounts available are from \$4.33 to \$21.67 per month, even if you choose not to buy coverage for yourself

Sample Whole Life Insurance Pricing

ICC13 END-95 (ESO) 3/13 and END-95 (ESO) 3/13

| Age at Enrollment | \$13 monthly premium | \$26 monthly premium | \$52 monthly premium | \$78 monthly premium | \$104 monthly premium | \$117 monthly premium |
|-------------------|-------------------------|-------------------------|-------------------------|-------------------------|--------------------------|--------------------------|
| 25 | \$18,145 | \$39,693 | \$82,819 | \$125,947 | \$169,073 | \$190,636 |
| 30 | \$14,795 | \$32,365 | \$67,529 | \$102,695 | \$137,859 | \$155,442 |
| 35 | \$11,941 | \$26,120 | \$54,500 | \$82,882 | \$111,262 | \$125,452 |
| 40 | \$9,514 | \$20,813 | \$43,426 | \$66,040 | \$88,654 | \$99,960 |
| 45 | \$7,455 | \$16,307 | \$34,026 | \$51,745 | \$69,464 | \$78,323 |
| 50 | \$5,753 | \$12,585 | \$26,259 | \$39,934 | \$53,608 | \$60,445 |
| 55 | \$4,450 | \$9,736 | \$20,314 | \$30,892 | \$41,470 | \$46,759 |
| 60 | \$3,440 | \$7,525 | \$15,702 | \$23,879 | \$32,055 | \$36,144 |
| 65 | \$2,620 | \$5,732 | \$11,960 | \$18,188 | \$24,416 | \$27,530 |

These rates are based on non-smoking member policies. The amounts listed are face value.